

## Message Text

UNCLASSIFIED

PAGE 01 MANAGU 05700 132209Z  
ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 115698 /13

R 132114Z DEC 76  
FM AMEMBASSY MANAGUA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1806

UNCLAS MANAGUA 5700

E.O. 11652: N/A

TAGS: BTRA, BEXP, EMIN, ECEM, NU

SUBJECT: VISIT BY NICARAGUAN BUSINESSMAN - GYPSUM FERTILIZER  
PLANT EQUIPMENT.

FOR WALTER BASTIAN III, OIM/BIC, USDOC

1. A WELL-KNOWN LOCAL BUSINESSMAN IS PLANNING A TRIP  
TO US NEXT WEEK TO CONTACT POTENTIAL SUPPLIERS OF  
EQUIPMENT FOR A GYPSUM FERTILIZER PLANT. THE BUSINESSMAN,  
MR. LUIS R. CERNA, IS OWNER OF LOCAL GYPSUM QUARRYING  
FIRM YESERA CENTROAMERICANA S.A. AS WELL AS VICE PRESIDENT/  
MAJOR SHAREHOLDER IN NICARAGUA'S SOLE CEMENT PLANT.

2. MR. CERNA IS INTERESTED IN PROCESSING GYPSUM FOR  
USE AS A FERTILIZER AND A SOIL NUTRIENT. HE WOULD  
LIKE TO MEET WITH POTENTIAL SUPPLIERS OF EQUIPMENT,  
AND WOULD ESPECIALLY LIKE TO SEE A GYPSUM FERTILIZER  
PLANT IN OPERATION. MR. CERNA HAS REQUESTED EMBASSY'S  
ASSISTANCE IN OBTAINING NAMES AND ADDRESSES OF SUPPLIERS  
AND PLANTS HE COULD VISIT ANYWHERE IN US. MR. CERNA  
PLANS TO DEPART NEXT WEEK, AND HE WOULD LIKE TO HAVE  
INFORMATION BEFORE DECEMBER 20.

3. POTENTIAL EXPORTS OF US EQUIPMENT RELATED  
TO MR. CERNA'S PROJECT COULD BE SUBSTANTIAL, AND  
EMBASSY APPRECIATES ANY ASSISTANCE USDOC CAN PROVIDE  
ON SUCH SHORT NOTICE.  
RUBENSTEIN

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EQUIPMENT, GYPSUM, FERTILIZERS, INDUSTRIAL PLANTS, VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MANAGU05700  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Errors:** N/A  
**Film Number:** D760459-1139  
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**Office:** ACTION ARA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
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**Subject:** VISIT BY NICARAGUAN BUSINESSMAN - GYPSUM FERTILIZER PLANT EQUIPMENT. FOR WALTER BASTIAN III, OIM/BIC, USDOC  
**TAGS:** BTRA, BEXP, EMIN, ECEM, NU  
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